

EV Charger Supplier Evaluation Scorecard

14 points across 5 groups | Score each point 1-5 | Any red flag eliminates the supplier

Supplier being evaluated: _____ Date: _____ Evaluator: _____

How to use

1. Score 1-5: 5 = supplier proves it with documents or a live demo; 3 = claims it; 1 = no evidence.
2. Red flag = automatic elimination BEFORE scoring (page 2 lists all 14).
3. Weight groups: A 20% | B 20% | C 15% | D 20% | E 25%.
4. Weighted total of 3.8 / 5 is a reasonable pass line. Adjust to your risk, never adjust red flags.

Group	#	Evaluation criterion	Score 1-5
A	1	Factory ownership: self-operated or trading company?	
	2	R&D depth: firmware changelog and traceable versions	
	3	Modular architecture and efficiency backed by test report	
	4	Protocol compliance: OCPP version, third-party CSMS test	
B	5	Certificate coverage for your market and exact model	
	6	Certificate authenticity: accredited body, verifiable number	
	7	Environmental protection: IP65/IK10, salt spray report	
C	8	Capacity and capacity buffer: automation, utilization	
	9	Lead time in writing, including testing and shipping	
D	10	Remote diagnostics and written response SLA	
	11	Spare parts strategy and replace-before-repair policy	
	12	Firmware updates and software lifecycle commitment	
E	13	MOQ and market entry flexibility (pilots, OEM/ODM)	
	14	Payment terms and total cost of ownership model	

Weighted total: _____ / 5.00 Pass line: 3.80 Result: PASS / FAIL

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Red-Flag Elimination List (page 2 of 2)

One red flag eliminates the supplier immediately, before scoring. Do not average out a red flag.

Group	#	Red flag (automatic elimination)
A	1	No factory address, no factory photos, 'we can build anything'
	2	No firmware update history, no version numbers
	3	Efficiency number without a test report
	4	'You must use our platform', vague protocol answers
B	5	Certificate not covering the exact model you buy
	6	Refuses to share certificate numbers
	7	No protection ratings in the datasheet
C	8	Near-full capacity, still accepting every order
	9	No written lead time commitment ('depends')
D	10	No remote diagnostics capability
	11	No spare parts lead time commitment
	12	No software roadmap
E	13	Refuses to talk below large volumes
	14	Deposit above 50%, one-year warranty, opaque pricing

Scoring anchors: 5 = proven with documents or a live demo | 3 = claimed, no evidence | 1 = no evidence

Weights: A 20% | B 20% | C 15% | D 20% | E 25%. Pass line: 3.80 weighted total. Total cost rule: never compare unit prices alone.

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